

## **FAQ – Consultants**

7N and Polaris have entered a partnership with the aim of evolving 7N into a premium leader in its field with Polaris as the company's majority shareholder.

The partnership between 7N and Polaris does not entail changes to daily management or the organization, and existing contracts and relations with consultants and clients are unaffected.

### **1) How is my contract impacted by the ownership change?**

- a) The transaction does not affect the remuneration schemes, and the core business model of acting as agent for top IT experts on freelance basis is also maintained.

### **2) How will I benefit?**

- a) Polaris and the executive leadership team at 7N have established strategic priorities for the coming years, aiming to continue the strong, organic growth supported by select acquisitions in core and new markets. This gives a strong foundation for continued assignments.
- b) It is expected that the playing field for 7N's consultants will become larger as 7N continues up the value chain at clients, leveraging industry-specific knowledge and the high level of expertise among consultants to bring 7N closer to the clients earlier in the IT project cycle.
- c) 7N expects to have a greater impact on client's strategic business processes thus delivering more value to customers, sustaining organic growth above market level, and increasing profitability, to the benefit of all stakeholders.

### **3) Will my contact person at 7N change?**

- a) No, you will maintain the same contact person as before the ownership change.

### **4) Will there be any other changes to my engagement that I should be aware of?**

- a) No. Business as usual.